



BCA CAPITAL SERVICES · SERVICE DOMAIN 02

Transaction Structuring

*Design the instrument. Architect
the stack.*

02

02

SERVICE DOMAIN

04

PRODUCTIZED SERVICES

EL

ENGAGEMENT-LETTER
GOVERNED

REFERENCE
BCA/TS

The architecture
domain of the
BCA capital
pathway.



Design the instrument. Architect the stack.

Raising the wrong instrument costs more than failing to raise. The Transaction Structuring domain designs the capital structure before you go to market — the instrument, the stack, the terms and the investor audience — so the raise is built on architecture, not improvisation.



THE SERVICES

01	BCA/TS-001	DAB™ — Deal Architecture Blueprint	CORE STRUCTURING
02	BCA/TS-002	TSW™ — Transaction Structuring Workshop	WORKSHOP-BASED STRUCTURING
03	BCA/TS-003	CSOR™ — Capital Stack Optimisation Review	RESTRUCTURING DIAGNOSTIC
04	BCA/TS-004	PFSP™ — Project Finance Structuring Programme	PROJECT FINANCE STRUCTURING

Every service below carries a defined scope, named deliverables and explicit quality standards — confirmed in a signed engagement letter before work begins. Commercial terms are tailored to each mandate.

The services.

01

DAB™ — Deal Architecture Blueprint

One preferred structure, with the rationale to defend it — not a menu of options.

BCA/TS-001

CORE STRUCTURING

WHO IT'S FOR

Companies with a defined capital need but an open structural question: equity or debt? One facility or a stack? Which of these term sheets is actually better?

WHAT YOU GET

Instrument design across the full spectrum — equity, senior and subordinated debt, mezzanine, convertibles, revenue-share, project and Islamic finance — with capital-stack architecture, investor archetype matching and a commercial term framework ready for negotiation.

02

TSW™ — Transaction Structuring Workshop

Bring the board into the structuring room — and leave with a decision.

BCA/TS-002

WORKSHOP-BASED
STRUCTURING

WHO IT'S FOR

Founders, management teams and boards that need in-house alignment on funding strategy before committing to a full mandate.

WHAT YOU GET

A facilitated one- to two-day workshop built on your actual financials, working through three to five live structuring scenarios, closed out with a decision memorandum and a concrete next-steps brief.

The services, continued.

03

BCA/TS-003

RESTRUCTURING
DIAGNOSTIC

CSOR™ — Capital Stack Optimisation Review

When the existing stack is the problem, fix the stack before raising on top of it.

WHO IT'S FOR

Companies carrying an inefficient, over-leveraged or mispriced capital structure — or one incompatible with the raise they're planning.

WHAT YOU GET

A full reconstruction of every facility, covenant and security position; covenant-headroom analysis under base and downside scenarios; and a costed set of restructuring options with a recommended path.

04

BCA/TS-004

PROJECT FINANCE
STRUCTURING

PFSP™ — Project Finance Structuring Programme

Full structural design for projects that need to be bankable, not just fundable.

WHO IT'S FOR

Sponsors of significant projects requiring SPV architecture, sponsor support, security design and offtake structuring aligned with DFI, ECA and commercial lender expectations.

WHAT YOU GET

A complete structural blueprint — SPV and shareholder architecture, sponsor support package, security matrix, offtake review and lender engagement plan — anchored by a rigorous bankability self-assessment.



LET'S TALK

Every engagement begins with a *structuring conversation.*

Whether you're testing whether you're ready, weighing a structure, or preparing to go to market, the first step is the same: a conversation about where you are and what the right next move looks like.

Tell us your situation and we'll set out the recommended sequence — and exactly what each engagement would cover before any commitment is made.

START THE CONVERSATION

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